

# Weaver Technologies and a Leading Battery Manufacturer: Harnessing the Power of RUCKUS Networks for Unparalleled Network Stability

## COMPANY SNAPSHOT

Industry: Battery Manufacturing

The client is a major force in the battery manufacturing sector with a valuation of \$500 million. With a worldwide reach, their manufacturing facilities are located in multiple countries, including the United States and China, complemented by various offices across the U.S.

## THE CHALLENGE

As the client aimed to expand their U.S. operations, they needed a network with nearly faultless uptime—99.999% to be precise. The search was on for an IT partner with the capability to augment their in-house team and deliver this level of network reliability.

## THE WEAVER ADVANTAGE

Our initial engagement with the client began serendipitously with a cold call. What started as a mix-up soon evolved into a profound discussion on technology. Weaver Technologies, armed with a keen technical acumen, probed deeper into areas like redundancy, battery backups, wireless design, and routing — topics previously neglected by their former vendor. This proactive approach established the foundation of trust.

## PROJECT CAPABILITIES SHOWCASE

Consulting Services

Managed Services

Networking

Cloud

Design & Implementation

Data Protection

Security & Risk Management



*Our collaboration with this client showcases the transformative power of the right networking solution. We utilized RUCKUS Networks' technology to engineer a network that's not just reliable, but also agile enough to adapt to future growth. It's about crafting solutions that can evolve with a business, and that's what sets Weaver apart.*

**Ryan Weaver - Senior Solutions Architect**  
Weaver Technologies

## WHY WEAVER?

Weaver Technologies, being an all-in Dell Platinum Partner and maintaining a robust partnership with Ruckus Wireless among other high-profile brands, brings forth unparalleled skills and certifications in Networking. But more than the credentials, it's our knack for understanding unique challenges and crafting bespoke solutions that set us apart.

## THE RIGHT IT SOLUTION: RUCKUS NETWORKS

We identified RUCKUS Networks as the linchpin for our solution, leaning on our strong partnership with them. RUCKUS Networks, known for its state-of-the-art wireless technologies, offers cloud-connected wifi and cloud-managed switching, ideal for the client's needs. This partnership enabled us to design a network that not only ensured seamless connectivity but also the scalability to adapt to the client's growing demands.

Our partnership with RUCKUS Networks granted us direct access to their premium resources, ensuring that the solutions deployed were optimized and perfectly aligned with the client's objectives.

## THE RIGHT TIME: EXECUTION

The formulation of the meticulous plan and design spanned a month. However, due to lingering global supply chain disruptions from the COVID-19 pandemic, a five-month period was needed for hardware procurement and solution deployment.

## Leading the Charge in Advanced Networking Solutions

At Weaver Technologies, we catalyze client growth by channeling innovation through an encompassing approach that melds talent, streamlined processes, and state-of-the-art technologies. We hold the conviction that the optimal route to network modernization is one that's integrative, agile, and meticulously synchronized with the unique demands of the industry. Our unwavering commitment to our clients drives us to craft precision-tailored solutions that span areas such as advanced networking solutions, cloud-managed systems, data-driven analytics, cybersecurity, and intelligent system design.

Dive deeper into our capabilities at [www.weavertech.us](http://www.weavertech.us)



*Ryan is a Sr. Solutions Architect with Weaver Technologies. He applies his real world experiences, tenacity, and vast technical understanding of our solutions so he can make yet another customer happy, to not feel that pain, with a solution that just works!*

**Jason Bawcom - VP Systems  
and Sales Engineering**  
RUCKUS Networks

## OUTCOMES

Post-implementation, the client experienced immediate improvements in network stability. They can look forward to long-term reliability in their network infrastructure, chiefly due to our implementation of a RUCKUS Networks solution. While success is currently gauged based on uptime, this metric is set to evolve as the system becomes fully operational.

## THE RIGHT REASON

Weaver Technologies doesn't just push products; we shape solutions that align perfectly with your business narratives. Our synergy with this leading battery manufacturer, enhanced by the power of RUCKUS Networks, underscores our commitment to delivering unparalleled solutions tailored to our client's unique requirements.

## WHERE CAN THE RIGHT IT SOLUTION TAKE YOUR ORGANIZATION?

Unfold the possibilities with Weaver Technologies. As a comprehensive IT solutions provider, we partner with diverse industries, turning challenges into success stories.

LEARN MORE ABOUT OUR  
TRANSFORMATIONAL IT  
SOLUTIONS HERE!

## The Right IT Solution

We focus on creating the Right Solution for our customers. You will never find us pushing unneeded products.

## The Right Time

We believe the Right Time will reveal itself if we take a patient and deliberate approach. We don't believe in pushy tactics.

## The Right Reason

We believe integrity is real, that it is valuable and it's all about doing things for the Right Reason – the only way we know how.

## KEY BENEFITS

- Achieved 99.999% Uptime for Critical Operations
- Customized Wireless and Networking Solutions
- Strengthened Global Connectivity and Scalability
- Optimized Network with RUCKUS Technologies
- Proactive, Tailored IT Problem-Solving Approach